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BIKE PURCHASES

Good afternoon folks,

One quick question: Has time of year for purchasing bikes (in bulk) made any difference in pricing for anyone? For example buying as the model year changes or end of season inventory clearance.

Many thanks,

MICHIGAN

Hasn't really made much difference for us here in Michigan. At best maybe save a hundred or two off MSRP. Not that good a deal IMO.

Speaking of training bikes. Has anyone tried or been using the Kymco K-Pipe 125? MSRP is \$1,999
<http://www.kymcousa.com/showroom/mcs/k-pipe125/index.html>

Joe Kelly and I test rode one last week and honestly we think it might make a decent little training bike. Thoughts?

~Chad Teachout

VERMONT

Our program purchases motorcycles every spring so I can't say if purchasing at a different time of the year is of any benefit. However, when looking to buy new motorcycles we permit dealers to bid on both current and previous year models. By purchasing motorcycles that are left over from the previous year the program has seen some substantial savings.

~Paul Graves

OHIO

We are waiting to see the Suzuki VANVAN 200. There is a 125 (not available in the states) and both have a 30 inch seat height.

I would like to have a something, something 125 as our GN125's are almost all gone.

And Ohio is the same as Vermont's response

~Chuck Stiteler

MICHIGAN

We are looking into the Suzuki VANVAN 200 as well. Seems to be another great option for a training

bike. Reminds me of the TW200.

~Chad Teachout